



OF PENNSYLVANIA

908 N. Second Street
Harrisburg PA 17102

Join us for the 38th Annual
SMACNA of PA Convention.

SMACNA of PA
Annual State Convention
June 17 - 18, 2010

**The Rittenhouse
Hotel**



SMACNA of Pennsylvania 2010 Annual Conference

**The Rittenhouse Hotel
Philadelphia, PA
June 17-18, 2010**

INVITATION

Before you know it, June will be here, time once again for the SMACNA of Pennsylvania State Convention. In light of the challenging economic conditions, the format of this year's meeting has been altered slightly. Rest assured, the convention committee has worked hard to make certain that the value of the meeting remains high and is worthy of your time and resources.

What has changed...

Thursday evening is now open. To streamline the costs associated with your attendance, we have eliminated this event and the corresponding expense. Additionally, the Saturday morning breakfast has been removed. There are a variety of restaurants close to the hotel.

Removing these events allowed us to lower the registration fees considerably, and it also gives families the flexibility to spend as little or as much as they'd like.

What will be the same...

The friends and colleagues you see each year will attend the business meeting, sessions, and then gather Friday night at the hotel for dinner. As always, entertainment for Friday night will include the PAC raffle. In addition, we'll play "Hollywood Squares". (Pretty sure we have enough characters to fill the boxes.) Kids will have the option to attend supervised activities next door, or hang out with their parents.

The Rittenhouse Hotel is in a great section of the city. Restaurants ranging from \$ to \$\$\$\$ are close, and city attractions are close by. Get away from it all and join us in Philly.

SMACNA Convention Committee

Tara Wilson, Power Mechanical

Dick Mertz, HT Lyons

Tom DeMuis, Wm. J. Donovan

James Strother, SMACNA of Western PA

SMACNA OF PENNSYLVANIA 38TH ANNUAL STATE CONVENTION

JUNE 17-18, 2010

THE RITTENHOUSE HOTEL
PHILADELPHIA, PA

SCHEDULE

Thursday, June 17, 2010

9:00 am Golf - Springfield Country Club

Friday, June 18, 2010

8:00 am - 9:00 am Family Breakfast

9:15 am - 10:15 am General Membership Meeting

10:30 am - 11:45 am **WBE/MBE requirements, bond law and mechanics lien updates.**

Guest speaker: Jason Copley

Cohen Seglias Pallas Greenhall & Furman PC

12:00 pm - 1:30 pm Contractor's Lunch

Guest speaker: Secretary James P. Creedon

PA Department of General Services

Outlook for work, best value contracting, and other issues affecting the industry

1:30 pm - 2:00 pm Board of Directors Meeting

6:00 pm - 9:00 pm Kids Dinner & Program

6:00 pm - 9:00 pm Adult Reception & Dinner

Casual dinner, PAC raffle, Hollywood Squares

THE RITTENHOUSE HOTEL

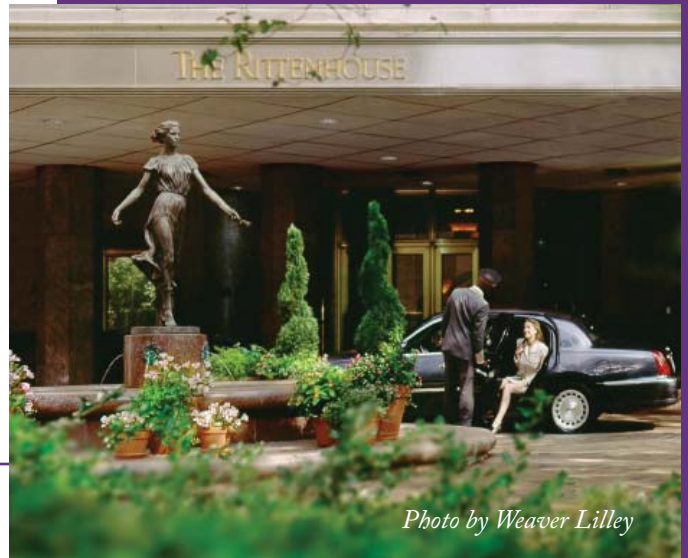


Photo by Weaver Lilley

SMACNA Rates

1 Bedroom Deluxe Suites	\$399
Deluxe Guestroom	\$279
Superior Guestroom	\$229

Tax is additional at 15.2%.

Call the hotel directly at 800.635.1042 | 215.546.9000. Ask for the Sheet Metal & Airconditioning Contractors of PA rate.

Reservations must be made before Monday, May 24, 2010. Rates and availability cannot be guaranteed after that date.

Parking: Parking for overnight guests is \$30.

The Rittenhouse Hotel embodies the unique historic charm and residential ambience of Rittenhouse Square. This Philadelphia luxury hotel is convenient walking distance from museums, cultural attractions, world-class shopping, and the business district.

Located in Center City's most prestigious downtown area, the Hotel is five minutes by taxi to Amtrak's 30th Street Station.

Experience the luxury of five-diamond service and accommodations at the premier choice of Philadelphia Pennsylvania hotels. Discover the richness and splendor of one of the world's most highly acclaimed

The Rittenhouse Hotel

210 West Rittenhouse Square
Philadelphia PA 19103
800.635.1042 | 215.546.9000
rittenhousehotel.com



Photo by Weaver Lilley

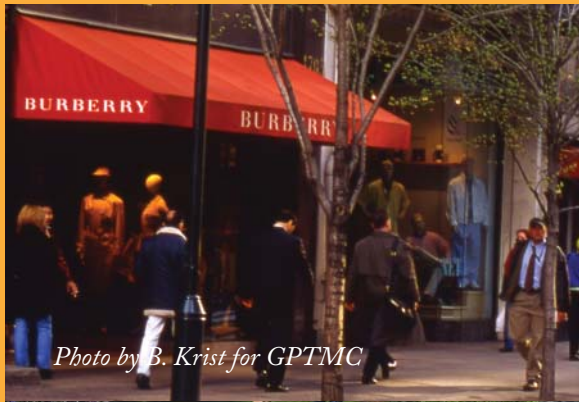


Photo by B. Krist for GPTMC



Photo by R. Kennedy for GPTMC



Photo by Weaver Lilley



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SESSIONS

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Friday, June 18, 2010
9:15 am - 10:15 am

General Membership Meeting

This meeting offers members a chance to discuss first hand the issues and solutions to challenges they face in the industry. Talk with contractors and chapter managers from around the state about concerns and opportunities.

In addition, SMACNA of PA monitors legislation in the Pennsylvania General Assembly that can impact contractors. Our lobbyists will report on legislation affecting issues like the following:

- Prevailing Wage
- Mechanics Lien
- School Construction Issues
- Separations Act
- Misclassification of Workers
- E-verify Bills
- Procurement Issues
- Other

Join contractors just like you for a valuable morning session. This is an excellent opportunity to compare notes.

Friday, June 18, 2010
10:30 am - 11:45 am

WBE/MBE requirements, bond law and mechanics lien updates.

Jason Copley, Cohen Seglias Pallas Greenhall & Furman PC



Jason A. Copley is Managing Partner of Cohen Seglias Pallas Greenhall & Furman's Harrisburg office, and as such divides his time between the Firm's Philadelphia and Harrisburg offices. He is a member of the Executive Committee and a partner in the Construction Group. Mr. Copley's practice is focused on representing contractors, subcontractors and owners in the areas of construction and commercial litigation.

Mr. Copley worked in the construction industry for six years, utilizing his engineering degree as a project manager for a commercial subcontractor before earning his law degree from the Widener University School of Law. During his career, Mr. Copley has handled cases on both the state and federal levels in a multitude of jurisdictions.

Mr. Copley acts as counsel to a wide range of construction clients, including general contractors, subcontractors, owners, sureties and suppliers on both public and private projects. He has handled construction cases involving a wide variety of commercial, industrial, institutional, residential, educational and multi-prime construction issues. He regularly drafts and negotiates construction contracts, consults with clients throughout the construction process and prepares, presents and defends disputed claims. This work frequently involves mechanics' liens, bond claims, claims for delay, acceleration, loss of efficiency, unpaid change orders, bid protests and bid withdrawals.

Mr. Copley is a member of Associated Builders and Contractors, Keystone Chapter, American Subcontractors Association and the Associated Pennsylvania Constructors. He is a frequent speaker at trade organizations and construction companies on all aspects of construction litigation.

Mr. Copley is admitted to practice in Pennsylvania and New Jersey.

Friday, June 18, 2010
12:45 pm - 1:30 pm

Outlook for work, best value contracting, green building initiatives, and other issues affecting the industry.

Guest speaker: James P. Creedon

Secretary, Department of General Services

James P. Creedon oversees one of the largest operating departments to support the core operations of Pennsylvania state government. DGS has a \$160 million operating budget and over 1,200 employees. Most recently, Secretary Creedon was appointed by Governor Edward G. Rendell as Pennsylvania's Chief Implementation Officer for the American Recovery and Reinvestment Act (ARRA).



DGS manages all non-highway Capital projects, procures nearly \$4 billion of goods and services annually, serves as the real estate agent for state-owned land and leases, oversees the Commonwealth's vehicle fleet, maintains all state-owned facilities, implements an energy-management and conservation initiative in all state-owned buildings, serves as the state's insurance broker, monitors participation in state contracts by minority-and-women-owned businesses, manages federal and state surplus and supplies, and oversees the Capitol Police, Commonwealth Media Services, and Printing and Publications.

Secretary Creedon is a member of the governing bodies of the State Public School Building Authority, the Pennsylvania Higher Educational Facilities Authority, the Capitol Preservation Committee, and a member of the PENNVEST Board.

A life-long resident of the Lehigh Valley, Secretary Creedon received both a bachelor's (1983) and MBA (1991) from Lehigh University. He is also an adjunct faculty member of Temple University's Graduate Program in Community and Regional Planning, where he teaches courses in Project Management and in Continuity of Operations.



Photo by B. Krist for GPTMC



Photo by R. Kennedy for GPTMC

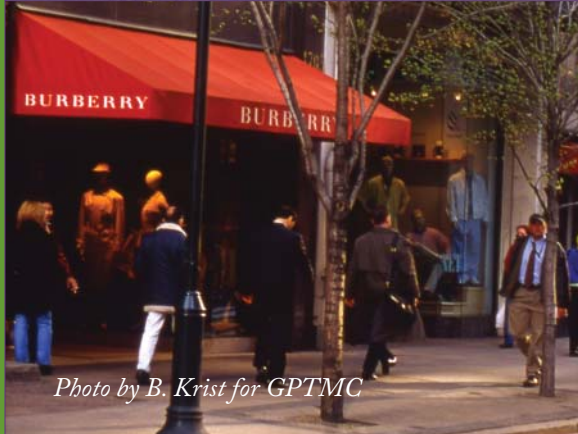


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Photo by Weaver Lilley

What to do in Philly...

History Museums
Parks
Gardens
Zoos
Aquariums

The Liberty Bell Center
Independence Hall
The Betsy Ross House
Independence Visitor Center

Art Museums
Music
Theater
Dance
Architecture

Please Touch Museum
Franklin Square
The Franklin Institute
The Smith Playhouse and Playground

Questions?

Call the concierge at the Rittenhouse Hotel, or check out visitphilly.com.

Golf at Springfield Country Club

400 W. Sproul Road
Springfield, PA 19064
610-543-9860
www.springfieldgolf.org

Recommended to SMACNA golfers by the Rittenhouse concierge, Springfield Country Club is located in Delaware County, about 30 minutes from the Rittenhouse Hotel.

Register for golf on the conference registration form.

REGISTRATION

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1 Convention Attendees

Company: _____
Contractor Name: _____ Nickname: _____
Spouse / Guest: _____ Nickname: _____
Address: _____
City, State, Zip: _____
Phone: _____ E-mail: _____
Names and ages of children attending: _____

SMACNA Chapter Central Philadelphia Northeast Western PA

2 Registration

Registration includes ALL meetings, seminars, events, and meals on agenda. (Golf requires additional fee.)

No. of Guests	Fee	Total \$
_____	Contractor.....	\$ 300
_____	Guest.....	\$ 250
_____	Child (5 - 21)	\$ 100

(Children under 5 no charge.)

3 Golf

Greens fees, cart, and taxes included.

# of Guests	Fee	Total
_____	\$ 48	\$ _____

Names of other players in foursome:

4 Payment

Make checks payable and send to:
SMACNA of PA
908 N. Second St.
Harrisburg, PA 17102
P 717.441.6051 | F 717.236.2046

Questions?

Jennifer Summers
717.441.6053 | jennifer@wannerassoc.com

ADVERTISING & SPONSORSHIP

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THE RITTENHOUSE HOTEL
PHILADELPHIA, PA

Company Name: _____

Contact: _____

Address: _____

City, State, Zip: _____

Phone: _____ E:mail: _____

Mark preferred events below.

Sponsorship

SMACNA contractors and their families always enjoy the convention. Connect your company name with a memorable event. Sponsor one or more of the following and we'll give your company prominent recognition both in the program book and onsite.

- Hollywood Squares\$ 1,500
- Contractor's Lunch\$1,000
- Coffee break\$ 500

Advertising

Advertise in the convention program book to gain SMACNA contractor's attention. SMACNA guests use the book extensively during the three days of activity; particularly to see who advertised! Put your company ad at the fingertips of SMACNA members.

Mark preferred ad size.

- Full Page back cover\$300
(8.5"w x 11"h)
- Full Page inside front cover\$300
(8.5"w x 11"h)
- Full Page\$200
(8.5"w x 11"h)
- Half Page.....\$100
(8.5"w x 5.25"h)

Guidelines

Deadline for artwork: June 2, 2010

Ad specifications:

- Ads will be printed in black and white.
- Send ads and logos as electronic files.
- Send files in .tif, .eps, .jpg, or .pdf format.
- Camera ready artwork can be accepted.
- E-mail files to jennifer@wannerassoc.com.

Payment options

- Check enclosed (payable to SMACNA of PA)
- Send an invoice to the address above.

Send ad/sponsor reservation, registration, artwork, and payment to:

Jennifer Summers | 908 N. Second Street | Harrisburg PA 17102 | P 717.441.6053 F 717.236.2046 | jennifer@wannerassoc.com